
Americana Restaurants delivers double-digit growth with \$2.51 billion revenue in 2025, reflecting resilience and strong focus on recovery

- The Company's revenue stood at \$ 2,509 million demonstrating 14.2% year-on-year growth resulting in a healthy EBITDA margin of 23.7%
- Net Profit grew by 38.0% compared to 2024, backed by robust gross margin and overall cost discipline
- Americana Restaurants portfolio grew by 159 restaurants from last year reaching a footprint of 2,749 as at 31 December 2025

Abu Dhabi and Riyadh, 8 February 2026: Americana Restaurants International PLC ("**Americana Restaurants**" or the "**Company**") (ADX symbol: AMR/ ISIN: AEE01135A222) (Saudi Stock Exchange symbol: 6015), the largest out-of-home dining and quick service restaurant operator in the Middle East & North Africa ("MENA") and Kazakhstan, today announced financial results for the twelve months ending December 31, 2025.

Robust growth in metrics and margins across key markets

Americana Restaurants' momentum continued throughout 2025 resulting in a solid performance across metrics. The Company recorded revenues of **\$2,508.8 million**, reflecting **14.2% growth** compared to the prior year. This performance was supported by a **9.7% improvement in like-for-like sales** driven by continued menu innovation, strong brand collaborations, and excellent operations across key markets. During **Q4 2025**, Americana Restaurants achieved **13.6% year-on-year revenue growth driven by strong like-for-like sales**.

Gross profit margins expanded by **1.3%**, supported by effective procurement and revenue management strategies, pricing discipline, and favorable input-cost trends.

EBITDA for the year reached **\$595.6 million**, resulting in an EBITDA margin of **23.7%** and an increase of **23.1%** year on year. EBITDA performance reflects strong operating leverage and fixed-cost efficiencies, driving robust flow-through of incremental sales to the bottom line.

For FY 2025, net profit stood at **\$219.1 million**, representing a **38.0% year-on-year increase**, and an **8.7%** margin showing a **1.5%** margin expansion from FY 2024. During Q4 2025, Americana Restaurants reported an increase in **net profits by 102.4%** with a net profit margin expansion of 5.5% **reaching 12.5%**. Excluding the one-off charge in Q4 2024 and the one-off benefit in Q4 2025, the net profit increased by 47.4% with a net profit margin expansion of 2.6%.

Continued footprint expansion and disciplined capital deployment

During 2025, the Company opened **216 gross new stores**, bringing total store count to **2,749 restaurants across 12 markets**. Expansion remained selective, with a focus on **capital efficiency, payback discipline, and high-return locations**.

Capital expenditure for the year amounted to **\$125.2 million** representing **5.0% of total revenues** including consideration paid to acquire the subsidiary operating Pizza Hut in Oman, aligned with the Company's long-term growth strategy.

Dividend outlook and shareholder commitment

In line with the Company's capital allocation framework and commitment to delivering value to its shareholders, the Board of Directors will consider a cash dividend of **\$201.6 million (equivalent to \$0.024 per share)**, subject to shareholder approval at the Annual General Meeting.

2025 Financial Overview

\$ millions	2025	2024	Change %
Revenue	2,508.8	2,196.8	14.2%
EBITDA	595.6	483.7	23.1%
EBITDA Margin (%)	23.7%	22.0%	1.7%
Net Profit (attributable to the shareholders of the Parent Company)	219.1	158.8	38.0%
Free Cash Flow	209.1	94.8	102.5%
Earnings per Share (USD)	0.02609	0.01886	38.3%
Total Store Count	2,749	2,590	6.1%

Sustained Financial Stability

Americana Restaurants maintains a robust balance sheet, with zero leverage and a solid cash position, reflecting prudent financial management and operational efficiency. In 2025, the Company reported adjusted Free Cash Flow of \$209.1 million and a cash conversion rate of 57.7%.

Management Outlook

Looking ahead, the Company expects continued momentum into 2026, supported by brand-led innovation, portfolio optimization, disciplined expansion, and further penetration of digital and delivery channels. Management remains focused on driving sustainable growth, protecting margins, and delivering long-term value to shareholders amid evolving market and tax conditions.

–Ends–

Earnings Conference Call

A conference call to present earnings, followed by a Q&A session, has been scheduled for Monday, 09 February, 2026 at 17:00 (GST) / 14:00 (BST) / 9:00 (EDT). The call will be hosted by Amarpal Sandhu (CEO), Harsh Bansal (CFO & CGO) and Pujeet Parekh (Head Investor Relations). Interested parties are invited to join the call by clicking [here](#).

About Americana Restaurants

Americana Restaurants is the largest out-of-home dining and quick service restaurant (QSR) operator in its 12 countries of operation across the Middle East, North Africa and Kazakhstan.

The Company's portfolio includes a range of iconic global brands, including KFC, Pizza Hut, Hardee's, Krispy Kreme, Peet's Coffee, Wimpy, TGI Friday's, Costa Coffee Baskin Robbins and carpo. Americana Restaurants' customer-centric restaurant platform, which includes 22 proprietary SuperApps, allows customers to experience their favourite global restaurant brands and meals when they want, where they want and how they want.

The Company's historic IPO on the Abu Dhabi Securities Exchange (ADX) and the Saudi Exchange in 2022 marked the region's first-ever concurrent dual-listing. Today, Americana Restaurants is a leading master franchisee and a food and beverage pioneer with decades-long heritage, an extensive geographic footprint, long-standing franchisor relationships and a diverse restaurant portfolio that spans the full out-of-home dining spectrum from QSR to fast casual, coffee and indulgence.

For more information, please visit: www.americanarestaurants.com

Contact

Investor Relations

Pujeet Parekh

Head of Investor Relations and Business Development

Investor.Relations@americanarestaurants.com

Media

Imane Elsayed

Communications Manager

ielsayed@americana-food.com

Legal notice and cautionary statement regarding forward looking information

This announcement includes statements that are, or may be deemed to be, "forward looking statements". These forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believes", "estimates", "anticipates", "expects", "intends", "plans", "may", "will" or "should" or, in each case, their negative or other variations or comparable terminology. These forward-looking statements include all matters that are not historical facts. They appear in a number of places and include, but are not limited to, statements regarding the Company's intentions, beliefs or current expectations concerning, amongst other things, results of operations, financial condition, liquidity, prospects, growth and strategies. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. Forward looking statements are not guarantees of future performance and the actual results of operations, financial condition and liquidity, and the development of the industry in which the Company operates, may differ materially from those made in or suggested by the forward-looking statements set out in this announcement. Past performance of the Company cannot be relied on as a guide to future performance. The forward-looking statements contained in this document speak only as at the date of this document. The Company expressly disclaim any obligation or undertaking to update these forward-looking statements contained in the document to reflect any change in their expectations or any change in events, conditions or circumstances on which such statements are based unless required to do so by applicable law. No statement in this document is intended to be a profit forecast. As a result, you are cautioned not to place any undue reliance on such forward-looking statements. In addition, even if the results of operations, financial condition and liquidity of the Company, and the development of the industry in which the Company operates, are consistent with the forward-looking statements set out in this document, those results or developments may not be indicative of results or developments in subsequent periods.

The payment of dividends by the Company is subject to consideration by the Board of Directors of the cash management requirements of the Company. In addition, the Company expects that when deciding on dividend distribution, the Board of Directors will also consider market conditions, the then current operating environment in the markets in which the Company operates, and the outlook for the Company's business.