
Americana Restaurants reports double-digit growth in revenue and profitability for H1 2025

- Americana Restaurants delivered a year-on-year increase in revenue by 15.6% and 17.9% increase in EBITDA, driven by strong brand performance and operational efficiency.
- Net Profit stood at \$92.5M demonstrating 15.7% year-on-year growth
- Overall performance driven by positive momentum in Like for like sales, strategic expansion, product innovation, and continued cost discipline supported robust results across key markets.

Abu Dhabi and Riyadh, 29 July 2025: Americana Restaurants International PLC (**"Americana Restaurants" or the "Company"**) (ADX symbol: AMR/ ISIN: AEE01135A222) (Saudi Stock Exchange symbol: 6015), the largest out-of-home dining and quick service restaurant operator in the Middle East & North Africa ("MENA") and Kazakhstan, today announced its financial results for the six-month period ended 30 June 2025.

Solid Financial Performance driven by robust like for like revenue growth and efficient unit economics

Americana Restaurants reported revenue of \$1.217 billion in H1 2025, a 15.6% year-on-year increase, reflecting continued business recovery across key markets. On like-for-like comparison, revenue increased by 12.4% highlighting the strength of the Company's existing store performance.

EBITDA reached \$274.9 million, up 17.9% compared to H1 2024 demonstrating robust flow through of the sales growth despite increase in home delivery share. Net profit attributable to shareholders of the Company stood at \$92.5 million, maintaining the margin of 7.6% in line with last year despite applicability of the new tax regulations amounting to \$8.2 million in key markets in 2025. In addition, net profit of H1 2024 also included positive one-off items amounting to \$7.2 million – mainly pertaining to marketing cost reliefs that were received Q1 2024 and normalized in the subsequent quarters.

The Company generated \$110.8 million in free cash flow during the first half of the year demonstrating 151% year-on-year growth, driven by prudent operating performance and strong working capital management. Americana Restaurants continues to maintain a robust balance sheet with no leverage and healthy cash reserves.

Footprint Growth and Portfolio Expansion

During the first half of 2025, the Company opened 36 new stores and integrated 46 additional restaurants from Pizza Hut Oman, bringing the total store count to 2,638 across 12 countries. The Company continues to focus on meeting the full-year guidance for new store openings.

In July 2025, Americana Restaurants signed an exclusive franchise agreement with carpo, the premium lifestyle brand, originated in Athens, renowned for its premium nuts, artisanal chocolates, and refined coffee. The agreement grants Americana Restaurants exclusive rights to build and operate carpo stores in Kuwait and Qatar, with further expansion planned across Bahrain and Saudi Arabia.

H1 2025 Financial Overview

\$ millions	H1 2025	H1 2024	Change %
Revenue	1,217	1,053	15.6%
EBITDA	275	233	17.9%
Net Profit (attributable to the shareholders of the Company)	92.5	80	15.7%
Free Cash Flow	111	44	151%
Earnings per Share	0.0110	0.0095	15.8%
Total Store Count	2,638	2,477	6.5%

Championing Inclusion and Social Responsibility

As part of our ongoing commitment to inclusion, Americana Restaurants has expanded initiatives to empower People of Determination across the UAE, Saudi Arabia, Egypt, and now Bahrain. We welcomed team members with hearing impairments and autism at Peet's Coffee UAE, opened dedicated POD stores in Saudi Arabia and Bahrain, and launched our seventh store in Egypt fully operated by individuals with hearing impairments. Hardee's and Krispy Kreme UAE also hosted student interns from the Rashid Centre for the second year, while a new MoU with Sharjah City for Humanitarian Services under the "Opportunity for All" program further supports inclusive hiring. In Egypt, our Dual Education Program has now empowered over 10,000 youth since its launch, creating clear pathways to employment.

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Earnings Conference Call

A conference call to present earnings, followed by a Q&A session, has been scheduled for Wednesday, 30 July, 2025 at 17:00 (GST) / 14:00 (BST) / 9:00 (EDT). The call will be hosted by Amarpal Sandhu (CEO), Harsh Bansal (CFO & CGO) and Pujeet Parekh (Head Investor Relations). Interested parties are invited to join the call by clicking [here](#).

About Americana Restaurants

Americana Restaurants is the largest out-of-home dining and quick service restaurant (QSR) operator in its 12 countries of operation across the Middle East, North Africa and Kazakhstan.

The Company's portfolio includes a range of iconic global brands, including KFC, Pizza Hut, Hardee's, Krispy Kreme, Peet's Coffee, Wimpy, TGI Friday's, Costa Coffee Baskin Robbins and carpo. Americana Restaurants' customer-centric restaurant platform, which includes 19 proprietary SuperApps, allows customers to experience their favourite global restaurant brands and meals when they want, where they want and how they want.

The Company's historic IPO on the Abu Dhabi Securities Exchange (ADX) and the Saudi Exchange in 2022 marked the region's first-ever concurrent dual-listing. Today, Americana Restaurants is a leading master franchisee and a food and beverage pioneer with decades-long heritage, an extensive geographic footprint, long-standing franchisor relationships and a diverse restaurant portfolio that spans the full out-of-home dining spectrum from QSR to fast casual, coffee and indulgence.

For more information, please visit: www.americanarestaurants.com

Contact**Investor Relations****Pujeet Parekh**

Head of Investor Relations and Business Development

Investor.Relations@americanarestaurants.com**Media****Imane Elsayed**

Communications Manager

ielsayed@americana-food.com**Legal notice and cautionary statement regarding forward looking information**

This announcement includes statements that are, or may be deemed to be, "forward looking statements". These forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believes", "estimates", "anticipates", "expects", "intends", "plans", "may", "will" or "should" or, in each case, their negative or other variations or comparable terminology. These forward-looking statements include all matters that are not historical facts. They appear in a number of places and include, but are not limited to, statements regarding the Company's intentions, beliefs or current expectations concerning, amongst other things, results of operations, financial condition, liquidity, prospects, growth and strategies. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. Forward looking statements are not guarantees of future performance and the actual results of operations, financial condition and liquidity, and the development of the industry in which the Company operates, may differ materially from those made in or suggested by the forward-looking statements set out in this announcement. Past performance of the Company cannot be relied on as a guide to future performance. The forward-looking statements contained in this document speak only as at the date of this document. The Company expressly disclaim any obligation or undertaking to update these forward-looking statements contained in the document to reflect any change in their expectations or any change in events, conditions or circumstances on which such statements are based unless required to do so by applicable law. No statement in this document is intended to be a profit forecast. As a result, you are cautioned not to place any undue reliance on such forward-looking statements. In addition, even if the results of operations, financial condition and liquidity of the Company, and the development of the industry in which the Company operates, are consistent with the forward-looking statements set out in this document, those results or developments may not be indicative of results or developments in subsequent periods.

The payment of dividends by the Company is subject to consideration by the Board of Directors of the cash management requirements of the Company. In addition, the Company expects that when deciding on dividend distribution, the Board of Directors will also consider market conditions, the then current operating environment in the markets in which the Company operates, and the outlook for the Company's business.